

McCain

PALIN

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McCain-Palin 2008
1235 S Clark St
Arlington, VA 22202

February 11, 2009

To Whom It May Concern:

I would like to offer the highest recommendation for MacNair Travel Agency, based on the superior service they provided to the McCain campaign from its early stages in December 2006 until and beyond Election Day. Having partnered with MacNair in the 2004-Reelection campaign of President Bush, I had complete confidence that the McCain campaign would be well-served, but I was even more impressed this time-around with the on-going improvements and customization features that MacNair offers, which again proved the Travel Professionals at MacNair to be an invaluable part of any campaign team.

Our dedicated Travel Consultants consistently paved the way to ensure our campaign Travel Process was smooth and efficient, despite the rapid fluctuation associated with a political campaign. By maintaining excellent communication and 24/7 availability, our MacNair consultants were always in sync with the campaign Travel Coordinators and were able to provide the campaign Treasury Office with customized reporting which helped in credit card reconciliation and Federal Election Commission (FEC) compliance. Most importantly, the cost-saving efforts of MacNair virtually negated their reservation fees; for example, we saved \$142 per plane ticket booked through MacNair vs. the national average, and having booked 6,159 trips, we saved over \$870,000 on airfare. By offering an online booking-tool and stored traveler profiles, it is possible for travelers to submit itineraries online, saving time and reducing reservation costs. By doing the legwork for us in partnering with our Preferred Travel Suppliers, MacNair was able to save us the extra fees in car-rentals for drivers under 25, which is especially important in a campaign where most of the travelling staff is under 25.

In addition to this first-rate technical service, MacNair also provided outstanding logistical support by embedding a Travel Consultant, Lisa Rollo, at the campaign headquarters. Lisa was the primary contact for all campaign travelers, who have reported immense gratitude and high praise for Lisa's quick and steady work. From stranded and re-routed passengers to mass-mobilization and deployment, Lisa worked cooperatively with the Political, Advance, Communications and Fundraising Divisions to ensure that everyone reached their destinations – and she did this work with a friendly and enthusiastic attitude. Lisa, and her colleagues at MacNair, ensured the privacy of our staff and VIP travelers, closing the door to any possibility of fraud. Our Business Development Consultant, Danielle Brasure and our Travel Team Leader, Milo Schneeman, held weekly meetings with our Treasury Travel Managers to ensure that our daily needs were met, our problems were solved, and our large-scale travel events were well-planned, such as the 2008 Republican National Convention and the post-election closure of all regional campaign offices. It is noteworthy that Danielle, Milo and Lisa remained calm and responded cheerfully, even when dealing with the most impatient and demanding staff.

I look forward to working with MacNair in future campaigns, and strongly recommend that non-political corporations also take advantage of their services. On behalf of the John McCain Exploratory Committee, and the McCain-Palin 2008 campaign, I extend my great appreciation for MacNair Travel Agency and look forward to our on-going partnership.

Sincerely,

Sal Purpura
Assistant Treasurer and Comptroller

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